

# BALLUFF

 **Leuze electronic**

Balluff-Leuze Pty. Ltd.

12 Burton Court

Bayswater, Victoria 3153

Australia

Phone: (03) 9720 4100

Fax: (03) 9738 2677

[www.balluff-leuze.com.au](http://www.balluff-leuze.com.au)

TriFlex Electrical Pty Ltd  
P.O.Box 163  
Winston Hills, NSW 2153

Attention: Mr. Reid Berg

Dear Reid,

***“Balluff-Leuze is your preferred partner in automation solution”***

We are pleased to welcome Triflex electrical Pty Ltd – Sydney, the latest member of our tight knit distributor network family.

We at Balluff Leuze are ready to provide Triflex with a new alliance and a long term partnership. We believe that there is a tremendous amount of synergy between Triflex and Balluff-Leuze. Balluff-Leuze’s products and services cover a vast range of devices in the factory automation field as well as the safety (machine guarding) field. Balluff- Leuze will be able to fill the void left by Rockwell more than adequately. As a partner, we provide you with a transparent approach so you can continue to provide excellent support to your clients, effectively and at an attractive price point.

Being a sensor, safety and connectivity specialist, we have an extensive range of sensors (field devices) and accessories which will exceed Rockwell’s existing offers in this field. In addition to this, in the safety area, our offer of light curtains is considerably backed by our local manufacturing facility in Bayswater (Victoria), which gives us and you a clear edge on delivery and service over other competitors. Couple this with our range of safety interlocks, safety sensors, rope pull switches, foot switches, safety relays, trapped key system, safety mats, bump edge etc... we can certainly enhance your reputation and more than match the Rockwell’s range without any problem.

Balluff – Leuze also exclusively carry a vast range of high quality peripheral products from major specialist manufacturers, with more to come to support your automation, safety and sensing range. For example:

- **Balluff**--Inductive sensors/Vision sensors /linear transducers/Rfid systems/Optical sensors/angle sensors /mini inductive linear sensors/mechanical precision switches etc..
- **Leuze**—Optical sensors/laser safety scanners/colour, contrast sensors/light curtains/light grids/bar code readers/vision systems/position measurement/door sensors etc...

Balluff-Leuze Pty. Ltd. 12 Burton Court, Bayswater, Victoria 3153. Australia

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A.C.N. 078 811 748 A.B.N. 32 078 811 748

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- **Werma** – signaling light /audible alarm/ Stack lights etc..
- **Kubler**-- Encoders/ counter/ timer/ Tachometer, etc...
- **Bernstein**-- Limit switches, footswitches, rope pull switches etc...
- **BTI** -- Safety coded sensors/ Safety Relays etc..
- **Lumberg**-- Cables/ terminals/ IO blocks etc...
- **Pinnacle**-- Pressure Safety mats etc...
- **Haake**—Trapped Key system/ safety edge/bump edge/ Valve interlock etc...
- **Microsonic**-- Ultrasonic sensors etc...
- **Tecsis** –Pressure / Force/ and torque control products etc...
- **Crouzet**-- Monitoring relays/ PLC/ Temperature controllers etc..

We look forward to helping to build your business and customer satisfaction with an open and fruitful relationship between the two companies.

Yours Sincerely



Hafiz Rahman

Marketing Manager- Balluff- Leuze Pty Ltd.